



Biggest commercial property managers in B.C.

Ranked by total commercial property managed in B.C.

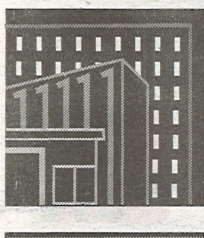
Rank '10	Company	Phone Fax Internet	Top local managers	Partial list of properties managed	Year founded/ Head office/ Ownership	Managed sq.ft. Industrial Office Retail	Total comm. sq.ft. managed '09/'08
1	Bentall LP 1055 Dunsmuir St Suite 1800 Vancouver V7X 1B1	604-661-5000 604-661-5055 www.bentall.com	Tony Astles, executive vice-president, B.C.	Bentall Centre, Bentall Tower 5, 1075 West Georgia, 1050 West Pender, Broadway Tech Centre, 3030 East Broadway, Imperial Square, Willowbrook Shopping Centre, Park and Tilford, Airport Executive Park, Sun Life Building, Evergreen Building	1911/ Vancouver/ Limited partnership	5.1 million 6.7 million 4.1 million	15.9 million/ 14.5 million
2	Colliers International 200 Granville St 19th Floor Vancouver V6C 2R6	604-681-4111 604-661-0849 www.colliers.com	David Bowden, president, Canada, Craig Bradshaw, vice-president and manager, Susan Williams, vice-president, residential, MacKenzie Jim, senior vice-president, maintenance ops.	Airport Square, 675 West Hastings, 815 West Hastings, Electronic Arts Centre, Kensington Square, Deer Lake Centre, Lansdowne Centre, Glenlyon Business Park, City Square Shopping Centre, Callisto, Cielo, Acqua, Presidia	1898/ Vancouver/ FirstService Corp.	2.3 million 3 million 4.1 million	9.4 million/ 8.2 million
3	The Beedie Group 3030 Gilmore Diversion Burnaby V5G 3B4	604-435-3321 604-432-7349 www.beediegroup.ca	Keith Beedie, CEO, Ryan Beedie, president	Completed 1.4 million sq ft of new industrial distribution centres in Greater Vancouver for end users including Home Depot, Brewers Distributors Ltd., Tree of Life and OK Tire.	1954/ Burnaby/ Keith Beedie and Ryan Beedie	7.2 million 0 0	7.2 million/ 7.1 million
4	Morguard Investments 333 Seymour St Suite 400 Vancouver V6B 5A6	604-681-9474 604-685-0161 www.morguard.com	Tom Johnston, vice-president, Western Canada, office and industrial, Michael Walker, general manager, office and industrial, Gene Fisher, general manager, Retail	1500 West Georgia, 333 Seymour, 865 Hornby, 111 Dunsmuir, South Fraser Distribution Centre, Marine Drive Industrial Centre, Coquitlam Centre, Sevenoaks Shopping Centre, Cottonwood Mall	1973/ Toronto/ Morguard Corp.	2 million 1.1 million 3.3 million	6.4 million/ 6.2 million
5	GWL Realty Advisors 650 Georgia St W Suite 3000 Vancouver V6B 4N7	604-713-6450 604-683-3264 www.gwlrealtyadvisors.com	Rob Kavanagh, Don Harrison, senior vice-president, asset managements	Park Place, Vancouver Centre, Commerce Place, 840 Howe, Crestwood Corporate Centre, Production Court, Northwoods Business Park, Knightsbridge Business Park, Millstream Village, Poco Place Shopping Centre	1891/ Winnipeg/ Great West Life	1.4 million 3.4 million 974,692	5.8 million/ 6.5 million
6	Cadillac Fairview Corp 609 Granville St Suite 910 Vancouver V7Y 1G5	604-688-7236 604-688-0394 www.cadillacfairview.com	Ulltan Kampff, general manager, Pacific Centre, Lesley Heleis, general manager, Waterfront Properties, Sheila Luft, general manager, Richmond Centre	PricewaterhouseCoopers Place, The Station, Waterfront Centre, Granville Square, Pacific Centre, Richmond Centre (50%), HSBC Building, TD Tower, Canaccord Tower, 777 Dunsmuir, 700 West Pender, 750 West Pender, 701 West Georgia	1968/ Toronto/ Privately held	0 ¹ 3.1 million ¹ 2.6 million ¹	5.7 million ¹ / 5.7 million
7	Ivanhoe Cambridge Inc 650 41st Ave W Suite 700 Vancouver V5Z 2M9	604-263-2672 604-263-2666 www.ivanhoe.cambridge.com	Roman Drahomirecki, senior vice-president, western region	Guildford Town Centre, Mayfair Shopping Centre, Metropolis at Metrotown, Metrotower Office complex, Oakridge Centre, Richmond Centre, Woodgrove Centre	1960/ Montreal/ Ivanhoe Cambridge	0 1.2 million 4.4 million	5.6 million/ 6 million
8	Canreal Management Corp 808 Nelson St Suite 409 Vancouver V6Z 2H2	604-688-8851 604-684-8228 www.canreal.com	Raymond Bergen, president	Kingswood Industrial Park, Fleetwood Town Square, Guildford Village Square, Kingswood Business Park	1979/ Vancouver/ Raymond Bergen	4.1 million 328,811 811,855	5.2 million/ 5.1 million
9	Dorset Realty Group Canada Ltd 8211 Ackroyd Rd Suite 200 Richmond V6X 3K8	604-270-1711 604-270-8446 www.dorsetrealty.com	C.J. Schuss, R.J. Schuss, K.R. Schuss	Seafair Mall, Cambie Plaza, Sunshine Hills Centre, Randall Bldg, Medical Arts Bldg, Arkroyd Plaza, VIP Warehouses, Blundell Centre, Ladner Centre	1975/ Richmond/ Joint ventures and family LP and clients' properties	895,000 592,000 3 million	4.5 million/ 4.4 million
10	SDM Realty Advisors 1040 Georgia St W Suite 520 Vancouver V6E 4H1	604-688-5658 604-688-5669 N/A	Dale Mumford, Stephen Duyvewaardt, principals	The Grosvenor Bldg, 1090 West Georgia, 2025 West Broadway, 805 Broadway, Hollyburn Centre, Guildford Corporate Centre, Telus Business Centre, Renfrew Station, Annacis Business Park, The Rise, Broadmead Village, Southpoint Exchange, Great Northern Way Campus, 221 W Esplanade, 3600 Lysander Lane	1994/ Vancouver/ Dale Mumford, Stephen Duyvewaardt	1.8 million 1.5 million 690,000	4 million/ 3 million
11	Tonko Realty Advisors 789 Pender St W Suite 500 Vancouver V6C 1H2	604-684-1198 604-684-9122 www.tonko.com	Sandy Cruickshank, executive vice-president	Willington Park, Capilano Business Park, 1333 West Broadway, 3100 Production Way, 1285 West Broadway, Cross Roads, Glenwood Industrial Estates	1985/ Calgary/ Privately held	1.4 million 2.5 million 0	3.8 million/ 3.7 million
12	Warrington PCI Management 1030 Georgia St W Suite 1700 Vancouver V6E 2Y3	604-602-1887 604-688-2328 www.warringtonpci.com	David Spear, principal	Pivotal Building, John Robson Place, Royal City Centre, Richport Town Centre, Como Lake Village, 5th and Cambie, Poco Power Centre, Maple Ridge Business Centre, London Plaza, B.C. Medical Building	2004/ Vancouver/ David Spear, PCI Group	502,770 1.5 million 1.9 million	3.8 million/ 3.5 million
13	Concert Properties Ltd 9th Fl, 1190 Hornby St Vancouver V6Z 2K5	604-688-9460 604-688-6882 www.concertproperties.com	Brian McCauley, president, David Podmore, chairman and CEO, Dan Jarvis, vice-chair and CFO	3500 Gilmore Way, 3650 Gilmore Way, 9100 Glenlyon Parkway, 2080 Labueux Road, 801, 889 and 925 Harbourside Dr, 177 Victoria St, Knightsbridge Business Park, Pacific Business Centre, Surrey Central Business Park, 1100 Melville St, 1130 West Pender St, 1140 West Pender St, 1190 Hornby St, Evergreen Community Health Centre, 712 Yates St	1989/ Vancouver/ Union and management pension funds	2 million 1.6 million 8,841	3.5 million/ 3.5 million
14	Bosa Development Corp 1901 Rosser Ave Suite 500 Burnaby V5C 6S3	604-294-0666 604-291-9120 www.bosadev.com	Dean Reed, senior manager, properties and leasing	Mammoth Studios, North Shore Studios, Semiahmoo Shopping Centre, Lynn Valley Shopping Centre, Burnaby Lake Industrial, Newport Office Tower/Retail, Whistler Town Plaza, Madison Office Tower, Madison Centre, Commerce@Citi Office and Retail	1986/ Burnaby/ Nat Bosa	2.3 million 276,919 729,754	3.3 million/ 3.3 million
15	Martello Property Services Inc 806 Hastings St W Suite 200 Vancouver V6C 2X4	604-661-9150 604-661-5114 www.martellops.com	Wayne Smithies, president	Laural Medical, 8100 Granville, 808 Hastings, 535 Thurlow, Ravensong Cedar Hills Plaza, Taiga Forest Products, Royal Bank Building, Gateway Square, Fairfield Village	1988/ Vancouver/ Smithies Holdings Ltd. (shareholder)	999,359 638,882 1.6 million	3.2 million/ 3.3 million
16	Onni Group of Companies 550 Robson St Suite 300 Vancouver V6B 2B7	604-602-7711 604-688-7907 www.onni.com	Greg Wilks, senior property manager, John Middleton, leasing manager	19800 Lougheed Hwy, Pitt Meadows, 1750 Coast Meridian, Port Coquitlam, 1525, 1533, 1680, 1772, 1776 Broadway, Port Coquitlam, 14271, 14273, 14480, 14488 Knox Way, Richmond, 6951 Elmbridge Way, Richmond, 1128 Burdette Street, Richmond, 7831 Westminster Hwy, Richmond, 130 Brew Street, Port Moody, 1010 Seymour St, Vancouver, 27090 Gloucester Way, Langley, 27358 58th Cres, Langley	1965/ Vancouver/ Onni Group of Companies	1.5 million 596,495 730,770	2.7 million/ 2.6 million
17	Calloway REIT 700 Applewood Cres Suite 200 Vaughan L4K 5X3	905-326-6400 416-326-0783 www.callowayreit.com	Simon Nyilassy, president and CEO, Bart Munn, CFO	New Westminster SmartCentre, Surrey West SmartCentre, Vernon SmartCentre, Courtenay SmartCentre, Langley SmartCentre	NP/ Vaughan, ON/ TSX:CWT.UN	111,488 0 2.2 million	2.3 million/ NP
18	Wesgroup Properties 1055 Dunsmuir St Suite 1774 Vancouver V7X 1L5	604-632-1727 604-632-1737 www.wesgroup.ca	Peeter Wesik, chairman, Gino Nonni, president, Mike Bishop, vice-president, asset management	Grandview Woodlands 1669 East Broadway, Langley City Square, LifeStyle Building, Fraser Health Facility, 520 West 6th Ave, 2110 West 43rd Ave, Southbridge Business Park, Centre 96th Ave, 590 West 8th Ave, Hycroft Medical Centre, 132 Esplanade	1960/ Vancouver/ NP	1.5 million 599,515 181,089	2.2 million/ 2.2 million
19	Crosby Property Management Ltd 777 Hornby St Suite 600 Vancouver V6Z 1S4	604-689-6975 604-689-4829 www.crosbypm.com	Les Porter, executive vice-president, Jane Thorne, president, Judith Harris, general manager	Advanced Self Storage Centres, Dover Pointe Centre, Pacific Point, Riverway Business Park, Clearspring Shopping Centre, the Vine Centre, Lattimer Lake Business Centre	1976/ Vancouver/ Privately held	870,000 292,300 1 million	2.2 million/ 2 million
20	RioCan REIT 2300 Yonge St Suite 500, PO Box 2386 Toronto M4P 1E4	416-866-3033 416-866-3020 www.riocan.com	Edward Sonshine, president and CEO, Jane Plett, vice-president, operations, Western Canada	Grandview Corners, Impact Plaza, Abbotsford Power Centre, Tillicum Centre, RioCan Langley, Strawberry Hill Shopping Centre	1990/ Toronto/ TSX:REI.UN	0 0 2 million	2 million/ NP
21	Gulf Pacific Group 260 West Esplanade Suite 310 North Vancouver V7M 3G7	604-990-1500 604-990-1766 www.gulfpacific.ca	Ryan Russell, Rob Forrest, Lynn Saunders, Linda Gray	171 West Esplanade, Westview Shopping Centre, Il Mercato, Vedder Crossing Plaza, Sullivan Square, Rodeo Square, Duncan Mall/Plaza/Village, Tyee Plaza	1986/ North Vancouver/ Privately held	117,151 680,612 966,285	1.8 million/ 1.3 million
22	Canadian REIT 175 Bloor St E, North Tower Suite 500 Toronto M4W 3R8	416-628-7771 416-628-7777 www.creit.ca	William Bird, vice-president, western region, Stephen Johnson, president and CEO	Discovery Harbour Shopping Centre, Pinetree Village Shopping Centre, 1508 & 1580 West Broadway, 1185 West Georgia	NP/ Toronto, ON/ TSX:REF.UN	0 248,264 1.3 million	1.5 million/ NP
23	H&R REIT 3625 Dufferin St Suite 500 Downsview M3K 1N4	416-635-7520 416-398-0640 www.hr-reit.com	Thomas Hofstedter, president and CEO, Larry Fromm, CFO, Nathan Uhr, vice-president, acquisitions	Telus Building (Burnaby), SilverCity Riverport (Richmond), Richmond Ice Centre	NP/ Downsview, ON/ TSX:HR.UN	487,493 696,697 317,033	1.5 million/ NP
24	Oxford Properties Group 1055 Hastings St W Suite 1680 Vancouver V6E 2E9	604-893-3200 604-893-3294 www.oxfordproperties.com	Derek Page, director, real estate management, Chuck We, director of leasing	Oceanic Plaza, 401 West Georgia, Marine Building, 800 Burrard, Guinness Tower	1960/ Toronto/ Omers Realty Corp.	0 1.3 million 78,850	1.4 million/ 1.6 million
25	Artis REIT 360 Main St Suite 300 Winnipeg R3C 3Z3	204-947-1250 204-947-0453 www.artisreit.ca	Armin Martens, president and CEO	Cliveden Building, Delta Shoppers Mall, Kincaid Building, King Edward Centre, Tamarack Centre, Westbank Hub Centre North	2004/ Winnipeg/ TSX:AX.UN	139,000 297,000 896,700	1.3 million/ 523,000
26	Primaris REIT 1 Adelaide St E Suite 900 Toronto M5C 2V9	416-642-7800 NP www.primarisreit.com	Norbert Gelowitz, general manager, Orchard Park Shopping Centre, Donna Markin, general manager, Aberdeen Mall	Aberdeen Mall, Orchard Park Shopping Centre, Westbank Shopping Centre	2003/ Toronto, ON/ TSX:PMZ.UN	0 0 1.2 million	1.2 million/ NP
27	Madison Pacific Properties Inc 389 6th Ave W Vancouver V5Y 1L1	604-732-6540 604-732-6550 www.madisonpacific.ca	Alan Firth, president and CEO	Langley City Square, 7700 Riverfront Gate, 7360 River Road, Lougheed Super Centre	1998/ Vancouver/ TSX:MFC	953,255 59,080 182,919	1.2 million/ 1.6 million
28	Gateway Property Management Corp. 11950 80th Ave Suite 400 Delta V4C 1Y2	604-635-5000 604-635-5003 www.gatewaypm.com	Branko Cvoric, senior property manager, Silvia Hoogstins, director of property managers	41st and Yew in Kerrisdale, Bridgeport and Shell in Richmond, Townline Plaza 96th Avenue in Surrey, Gateway Building 80th Avenue in Delta, 938 Howe Street in Vancouver, Sundel Square Fraser Hwy in Langley, Lynn Avenue in North Vancouver	1964/ Delta/ R. Scott Ullrich, privately held	450,000 599,515 105,000	1.1 million/ 937,307
29	NAI Commercial 535 Thurlow St Suite 100, PO Box 37 Vancouver V6E 3L2	604-683-7535 604-691-6688 www.naicbc.ca	Greg McPhie, managing partner, B.C.	Admirals Walk Shopping Centre, Douglas Shopping Centre, Heritage Plaza and Pioneer Square in Victoria	1981/ Vancouver/ Privately held	250,000 280,000 416,000	946,000/ NP

Sources: Interviews with above firms and BIVresearch. NP Not provided
NR Not ranked NA Not available 1 - 2009 figure

Do not miss the 2009 Book of Lists, a compilation of lists featured in BIV, including biggest law firms, construction companies, biotech firms and many more. Free to subscribers (\$79.95 plus GST for one year) or \$35 plus GST as a separate purchase. Purchase lists as Excel files at www.biv.com/listsforale

Business in Vancouver makes every attempt to publish accurate information in The List, but accuracy cannot be guaranteed. Researched by Richard Chu, 604-608-5114.

REAL ESTATE APPRAISERS AND CONSULTANTS



**BURGESS
CAWLEY
SULLIVAN
& ASSOCIATES**

I.C.I. Appraisals
Development Analysis & Market Studies
Expert Court Testimony
Arbitration & Rental Reviews
Property Tax Consultants & Assessment Appeals

2nd Floor, 602 West Hastings St.
Vancouver, B.C. V6B 1P2
www.bcappraisers.com

Tel: (604) 689-1233
Fax: (604) 689-0538