

## Biggest commercial property managers in Vancouver

Rank 09/	Company	Phone Fax	Top local managers	Year founded	Partial list of properties managed	Head office	Ownership	Managed sq.ft. Industrial	Total comm. so
'08 	- ulb	Internet	¥ 4.4	4044				Office Retail	'09/ '08
I/ 1	Bentall LP 1055 Dunsmuir St Suite 1800 Vancouver V7X 1B1	604-661-5000 604-661-5055 www.bentall.com	Tony Astles, executive vice-president, B.C.	1911	Bentall Centre, Bentall Tower 5, 1075 West Georgia, 1050 West Pender, Broadway Tech Centre, Imperial Square, Willowbrook Shopping Centre, Park and Tilford, Airport Executive Park, Sun Life Building, Evergreen Building	Vancouver	Limited partnership	4.9 million 5.4 million 4.1 million	14.5 million/ 14.8 million
<b>2</b> / 2	Colliers International (Colliers Macaulay Nicolls Inc) 200 Granville Street, 19th Floor Vancouver V6C 2R6	604-681-4111 604-661-0849 www.colliers.com	David Bowden, president of Canadian operations	1898	Airport Square, 675 West Hastings, 815 West Hastings, Electronic Arts Centre, Kensington Square, Deer Lake Centre, Lansdowne Centre, Glenlyon Business Park, City Square Shopping Centre, South Point Exchange, Carina, Callisto, The Rise, Lynn Valley Library and Town Centre	Vancouver	FirstService Corp.	2 million 1.6 million 3.2 million	8.2 million/ 8.7 million
9/ 3	<b>The Beedie Group</b> 3030 Gilmore Diversion Burnaby V5G 3B4	604-435-3321 604-432-7349 www.beediegroup.ca	Keith Beedie, CEO, Ryan Beedie, president, Victoria Robinson, director of property management	1954	Various industrial parks in Greater Vancouver and 10 AirCare testing centres	Burnaby	Keith Beedie and Ryan Beedie	7.1 million 0 0	7.1 million/ 5.9 million
<b>4</b> / 5	<b>GWL Realty Advisors</b> 650 Georgia St W Suite 3000 Vancouver V6B 4N7	604-713-6450 604-683-3264 www.gwlrealtyadvisors.com	Rob Kavanagh, vice-president of asset management, Don Harrison, senior vice-president of asset management	1891	Park Place, Vancouver Centre, Commerce Place, 840 Howe, Crestwood Corporate Centre, Production Court, Northwoods Business Park, Knightsbridge Business Park, Millstream Village, Poco Place Shopping Centre	Winnipeg	Great West Life	1.8 million 3.4 million 1.3 million	6.5 million/ 5.6 million
<b>5/</b> g	Morguard Investments 333 Seymour St Suite 400 Vancouver V6B 5A6	604-681-9474 604-685-0161 www.morguard.com	Tom Johnston, vice-president, property management, office and industrial, Michael Walker, general manager, office and industrial, Gene Fischer, general manager, retail	1973	1500 West Georgia, 333 Seymour, 865 Homby, 111 Dunsmuir, Hopcott Centre, Marine Drive Industrial Centre, Coquitiam Centre, Sevenoaks Shopping Centre, Cottonwood Mall	Toronto	Morguard Corp.	2.1 million 1.1 million 2.9 million	6.2 million/ 4.5 million
<b>6</b> / 6	Ivanhoe Cambridge Inc 650 41st Ave W Suite 700 Vancouver V5Z 2M9	604-263-2672 604-263-2666 www.ivanhoe cambridge.com	Roman Drohomirecki, senior vice-president, western region	1960	Guildford Town Centre, Mayfair Shopping Centre, Metropolis at Metrotown, Metrotower Office complex, Oakridge Centre, Richmond Centre, Woodgrove Centre	Montreal	Ivanhoe Cambridge	0 1.1 million 4.9 million	6 million/ 5.6 million
7/ 4	Cadillac Fairview Corp 609 Granville St Suite 910 Vancouver V7Y 165	604-688-7236 604-688-0394 www.cadillacfairview.com	Ultan Kampff, general manager, Pacific Centre, Lesley Heiels, general manager, Waterfront Properties, Sheila Luft, general manager, Richmond Centre	1968	PricewaterhouseCoopers Place, The Station, Waterfront Centre, Granville Square, Pacific Centre, Richmond Centre (50%), HSBC Building, TD Tower, Canaccord Tower, 777 Dunsmuir, 700 West Pender, 750 West Pender, 751 West Georgia	Toronto	Privately held	0 3.1 million 2.6 million	5.7 million/ 5.7 million
<b>B</b> / 9	Canreal Management Corporation 808 Nelson St Suite 409 Vancouver V6Z 2H2	604-688-8851 604-684-8228 www.canreal.com	Raymond Bergen, president	1979	Kingswood Industrial Park, Fleetwood Town Square, Guildford Village Square, Kingswood Business Park	Vancouver	Raymond Bergen	3.9 million 390,340 801,796	5.1 million/ 4.3 million
9/ 10	Dorset Realty Group Canada Ltd 8211 Ackroyd Rd Suite 200 Richmond V6X 3KB	604-270-1711 604-270-8446 www.dorsetrealty.com	C.J. Schuss, R.J. Schuss, K.R. Schuss	1975	Seafair Mall, Cambie Piaza, Sunshine Hills Centre, Randall Bldg, Medical Arts Bldg, Arkroyd Plaza, VIP Warehouses, Blundell Centre, Ladner Centre	Richmond	Joint ventures and family LP and clients' properties	875,000 565,000 2.9 million	4.4 million/ 4.2 million
<b>10</b> / 12	<b>Tonko Realty Advisors</b> 600-789 Pender St W Vancouver V6C 1H2	604-684-1198 604-684-9122 www.tonko.com	Sandy Cruickshank, executive vice-president	1985	Willingdon Park, Capilano Business Park, 1333 West Broadway, 3100 Production Way, 1285 West Broadway, Cross Roads, Glenwood Industrial Estates	Calgary	Privately held	1.3 million 2.3 million 79,550	3.7 million/ 3.4 million
11/ 7	Concert Properties Ltd 900 - 1190 Hornby St Vancouver V6Z 2K5	604-688-9460 604-688-6882 www.concertproperties.com	Dan Jarvis, vice Chair & CFO, Brian McCauley, president, David Podmore, Chair & CEO	1989	Central Place-4370 Dominion St, 3500 Gilmore Way, 3550 Gilmore Way, 3100 Gienlyon Parkway, 2080 Labieux Road, 801, 889 and 925 Harbourside Dr, 177 Victoria St, Knightsbridge Business Park, Pacific Business Centre, Surrey Central Business Park	Vancouver	Union and management pension funds	2 million 1.6 million 8,841	3.5 million/ 5.4 million
<b>12</b> / 11	<b>Warrington PCI Management</b> 1700 - 1030 Georgia St W Vancouver V6E 2Y3	604-602-1887 604-688-2328 www.warringtonpci.com	David Spear, principal	2004	Pivotal Building, John Robson Place, Royal City Centre, Richport Tower Centre, Como Lake Village, 5th and Cambie, Poco Power Centre, Maple Ridge Business Centre, London Plaza, B.C. Medical Building	Vancouver	David Spear, PCI Group	378,570 1.5 million 1.7 million	3.5 million/ 4 million
<b>13</b> / 13	Bosa Development Corp 500-1901 Rosser Ave Burnaby V5C 6S3	604-294-0666 604-291-9120 www.bosadev.com	Dean Reed, senior manager, properties and leasing	1986	Mammoth Studios, North Shore Studios, Semiahmoo Shopping Centre, Lynn Valley Shopping Centre, Burnaby Lake Industrial, Newport Office Tower/Retail, Whistler Town Plaza, Madison Office Tower, Madison Centre	Burnaby	Nat Bosa	2.4 million 169.758 704,982	3.3 million/ 3.3 million
<b>14</b> / 14	Martello Property Services Inc 808 Hastings St W Suite 200 Vancouver V6C 2X4	604-661-9150 604-681-5114 www.martelloproperty services.com	Wayne Smithies, president	1988	Laural Medical, 8100 Granville, 808 Hastings, 535 Thurlow, Ravensong Cedar Hills Plaza, Taiga Forest Products, Royal Bank Building, Gateway Square, Fairfield Village	Vancouver	Smithies Holdings Ltd. (shareholder)	921,000 723,765 1.7 million	<b>3.3 million</b> / 3 million
<b>15</b> / 15	SDM Realty Advisors 1040 Georgia St W Suite 520 Vancouver V6E 4H1	604-688-5659 604-688-5669 <i>NA</i>	Dale Mumford, Stephen Duyvewaardt, principals	1994	The Grosvenor Bldg, 1090 West Georgia, 2025 West Broadway, 805 Broadway, Hollyburn Centre, Guildford Corporate Centre, Telus Business Centre, Renfrew Statien, Annacis Business Park, Great Northern Way Campus, 221 W. Esplanade	Vancouver	Dale Mumford, Stephen Duyvewaardt	1.5 million 1.4 million 110,000	3 million/ 3 million
<b>16</b> / 16	<b>Onni Group of Companies</b> 550 Robson St Suite 300 Vancouver V6B 2B7	604-602-7711 604-688-7907 www.onni.com	Greg Wilks, senior property manager, John Middleton, leasing manager	1965	19800 Lougheed Hwy, Pitt Meadows; 1750 Coast Meridian, Port Coquitlam; 1525 Broadway, Port Coquitlam; 1533 Broadway, Port Coquitlam; 1680 Broadway, Port Coquitlam; 1772 Broadway Street, Port Coquitlam; 1776 Broadway Street, Port Coquitlam	Vancouver	Onni Group of Companies	1.5 million 396,495 696,971	<b>2.6 million</b> / 2.7 million
<b>17/</b> 18	WesGroup Income Properties LP 1055 Dunsmuir St Suite 2000 Vancouver V7X 1J1	604-632-1727 604-632-1737 www.wesgroup.ca	Peeter Wesik, chair, Gino Nonni, president, Ken Wood, director of property management, Rachel McGladery, director of leasing	1960	Fraser Health Facility, 520 West 6th Ave, 2110 West 43rd Ave, Southbridge Business Park, Centre 96th Ave, 590 West 8th Ave, Hycroft Medical Centre, 132 Esplanade	Vancouver	NP	1.8 million 288,336 97,238	2.2 million/ 2 million
<b>18</b> / 17	Crosby Property Management Ltd 777 Hornby St Suite 600 Vancouver V6Z 1S4	604-683-8900 604-689-4829 www.crosbypm.com	Jane Thorne, president, Les Porter, executive vice- president, Judith Harris, general manager	1976	Advanced Self Storage Centres, Dover Pointe Centre, Pacific Point, Riverway Business Park, Clearspring Shopping Centre, the Vine Centre, Lattimer Lake Business Centre	Vancouver	Privately held	870,000 153,000 1 million	2 million/ 2.1 million
<b>19</b> / 20	Madison Pacific Properties Inc 389 6th Ave W Vancouver V5Y 1L1	604-732-6540 604-732-6550 www.madisonpacific.ca	Alan Firth, president and CEO	1998	Langley City Square, 7700 Riverfront Gate, 7360 River Road, Lougheed Super Centre	Vancouver	TSX:MPC	1.2 million 81,434 355,127	1.6 million/ 1.6 million
<b>20</b> / 21	<b>Oxford Properties Group</b> 1055 Hastings St W Suite 1680 Vancouver V6E 2E9	604-893-3200 604-893-3294 www.oxfordproperties.com	Derek Page, director of real estate management, Chuck We, director of leasing	1960	Oceanic Plaza, 401 West Georgia, Marine Building, 800 Burrard, Guinness Tower, 1138 Melville	Toronto	Omers Realty Corp.	0 1.5 million 80,000	1.6 million/ 1.5 million
2 <b>1</b> / 21	IAT Air Cargo Facilities Income Fund 5 5000 Miller Rd Suite 2000 Richmond V7B 1K6	604-249-5110 604-249-5101 www.amb.com	Wayne Duzita, vice-president, leasing and marketing	1997	Air cargo and aviation-related buildings at airports in Vancouver, Calgary, Edmonton, Saskatoon and Winnipeg; largest holding at Vancouver, approximately 742,000 square feet, which is 81% of Canadian portfolio	Richmond	TSX:ACF,UN	1.1 million 340,870 0	1.5 million/ 1.5 million
<b>22</b> / 22	Touchstone Property Management Ltd 4585 Canada Way Suite 107 Burnaby V5G 4L6	604-688-4340 604-688-4349 www.touchstoneproperty.com	Donna McCrone, president	1998	Canada Way Business Park, Walnut Grove Shopping Centre, Westwood Shopping Centre, Cape Horn Industrial Park, Airport Plaza, Pacific Robson Palais, Yaletown Centre, Alzheimer's Building, Lions Gate Business Park	Burnaby	Donna McCrone	254,060 973,735 182,301	1.4 million/ 1.4 million
<b>23</b> / 23	Gulf Pacific Group 260 West Esplanade Suite 310 North Vancouver V7M 3G7	604-990-1500 604-990-1766 www.gulfpacific.ca	Ryan Russell, Rob Forrest	1987	171 West Esplanade, Westview Shopping Centre, 1505 West 2nd, Il Mercato, Vedder Crossing Plaza, Sullivan Square, Rodeo Square, Duncan Mail	North Vancouver	Privately held	35,000 504,681 676,695	1.3 million/ 1.1 million
<b>24</b> / 24	Gateway Property Management Corporation 400 - 11950 80th Ave Delta V4C 1Y2	604-635-5000 604-635-5003 www.gatewaypm.com	Branko Cvoric, senior property manager, Silvia Hoogstins, director of property managers	1964	41 & Yew, Kerrisdale, Townline Plaza, Pacific Colonade, 377 Tranquille Rd, Kamloops, 275 Lansdowne, Kamloops	Delta	R. Scott Ullrich	157,761 336,620 442,926	<b>937,307</b> / <i>987,099</i>
<b>25</b> / 25	Brookfield Properties Corporation 1000-1177 Hastings St W Vancouver V6E 2K3	604-669-3511 604-669-0738 www.brookfield properties.com	Dwight Jack, office leasing contact, Marcelle Rademeyer, retail leasing contact	1995	Royal Centre	Toronto	TSX:8P0	0 760,000 <sup>2</sup> 95,000	<b>855,000</b> / 855,000

Sources: Interviews with above firms and *BIV* research. NP Not provided NR Not ranked NA Not available 1- Listed as AMB Property Canada Ltd in 2008 2- Office space and parking space