

Who's Who

Welcome to the 14th annual edition of **Who's Who in Canadian Real Estate**. This year's list represents all facets of the property management business, including third-party management firms, development/management firms, financial institutions, REITs, insurance companies and pension funds. The inaugural edition, published in February 1996, quickly became an essential industry-defining resource, and we trust this updated list will serve the needs of our information-driven readers.

Although this listing is considered a current and comprehensive listing for the industry, by the nature of the data-gathering process, it is not exhaustive. In addition, **Who's Who in Canadian Real Estate** is not a ranking, and should not be misconstrued as such. Every effort has been made to ensure the accuracy of the figures that follow.

However, listings are based on data that was supplied, but not independently verified. If you have any questions or comments, please contact the editor at barbc@mediaedge.ca

Thanks to all who took the time to send in the data. We appreciate your input. If you were not represented in our listing and would like to appear next year, you can obtain a copy of the official survey from our publishing offices at:

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Office Manage Only

millions of sq. ft.

SNC-Lavalin ProFac	77.000
Brookfield LePage Johnson Controls (BLJC)	54.011
GWL Realty Advisors (includes Vertica)	29.310
CB Richard Ellis Ltd.	27.080
Bentall Capital LP	25.226
Redcliff Realty Group	9.804
Brookfield Properties Corporation	9.641
Colliers International	9.081
Morguard Investments	8.047
Arcturus Realty Corporation	6.000

Office Own Only

millions of sq. ft.

Hospitals of Ontario Pension Plan Realty Inc. (HOOPP)	8.430
SITQ	6.300
Sun Life Assurance Company of Canada	5.984
Redbourne Realities	3.558
Northam Realty Advisors	3.425
Huntingdon Real Estate Investment Trust	1.945
Canadian Urban Ltd.	1.489
Metcalf Realty Company Ltd.	1.371
Melcor Developments Ltd.	1.309
Concert Properties Ltd.	1.156

Office Own & Manage

millions of sq. ft.

Oxford Properties Group	21.169
The Cadillac Fairview Corporation Ltd.	13.072
Brookfield Properties Corporation	10.616
Manulife Financial Real Estate Division	8.200
H & R REIT	7.984
Allied Properties REIT	5.411
Cominar REIT	5.321
ROSDEV Group	4.659
Crown Property Management Inc.	4.220
Dundee REIT	4.208

Retail Manage Only

millions of sq. ft.

Brookfield LePage Johnson Controls (BLJC)	41.662
Arcturus Realty Corporation	21.830
FCB Property Management Services	18.446
CB Richard Ellis Ltd.	15.489
Bentall Capital LP	12.755
Colliers International	11.593
20 Vic Management Inc.	9.800
Redcliff Realty Group	9.424
Oxford Properties Group	9.300
SNC-Lavalin ProFac	7.000

Retail Own Only

millions of sq. ft.

First Capital Realty Inc.	19.600
Oxford Properties Group	4.388
Sun Life Assurance Company of Canada	3.040
Ivanhoe Cambridge	2.300
Huntingdon Real Estate Investment Trust	2.017
Hospitals of Ontario Pension Plan Realty Inc. (HOOPP)	1.995
Calloway REIT	1.693
Melcor Developments Ltd.	0.708
RioCan Real Estate Investment Trust	0.515
Dorset Realty Group Canada Ltd.	0.500

Retail Own & Manage

millions of sq. ft.

RioCan Real Estate Investment Trust	30.833
Ivanhoe Cambridge	21.963
The Cadillac Fairview Corporation Ltd.	20.207
Calloway REIT	19.807
Empire Company	10.600
Westcliff	9.505
Primaris REIT	9.300
Morguard Investments	8.073
H & R REIT	8.012
Oxford Properties Group	6.653

2009 Top 10

in Canadian Real Estate

Apartment Manage Only

millions of sq. ft.

Transglobe Property Management Services	27.900
The Regional Group of Companies	20.000
Gateway Property Management Corporation	15.750
GWL Realty Advisors (includes Vertica)	13.095
The DMS Group	11.504
Metcap Living Management Inc.	11.366
Briarlane Rental Property Management Inc.	8.100
Greenwin Property Management Inc.	8.000
Shelter Canadian Properties Ltd.	6.174
Berkley Property Management	5.400

Apartment Own Only

millions of sq. ft.

Sun Life Assurance Company of Canada	3.656
Lanesborough Real Estate Investment Trust	3.056
Canadian Urban Ltd.	0.809
Dorset Realty Group Canada Ltd.	0.625
Industrielle Alliance, Ass. Et Services Financiers Inc.	0.104
Huntingdon Real Estate Investment Trust	0.014

Apartment Own and Manage

millions of sq. ft.

Boardwalk Rental Communities	31.094
RealStar Management	26.500
Cap REIT	26.100
Homestead Land Holdings Ltd.	19.901
Minto Developments Inc.	7.835
Drewlo Holdings Inc.	7.317
Park Property Management Inc.	6.404
Morguard Investments	6.200
Greenwin Property Management Inc.	5.500
Globe General Agencies	4.741

Industrial Manage Only

millions of sq. ft.

Bentall Capital LP	38.290
SNC-Lavalin ProFac	28.500
Morguard Investments	17.840
GWL Realty Advisors (includes Vertica)	16.882
CB Richard Ellis Ltd.	11.049
Colliers International	10.945
Avison Young Management Services	7.267
Arcturus Realty Corporation	6.600
Tonko Realty Advisors Ltd.	5.306
Black and McDonald Ltd.	5.000

Industrial Own Only

millions of sq. ft.

ING Real Estate Canada	34.289
Hospitals of Ontario Pension Plan Realty Inc. (HOOPP)	11.827
Sun Life Assurance Company of Canada	11.448
Northam Realty Advisors	2.357
Concert Properties Ltd.	2.114
Canadian Urban Ltd.	1.976
Huntingdon Real Estate Investment Trust	1.419
SITQ	0.806
Metcalf Realty Company Ltd.	0.306
Industrielle Alliance, Ass. Et Services Financiers Inc.	0.206

Industrial Own and Manage

millions of sq. ft.

Orlando Corporation	34.839
H & R REIT	25.259
Cominar REIT	10.258
CREIT Management L.P.	8.482
Oxford Properties Group	6.492
The Beedie Group	5.142
Daypart Inc.	5.105
ROSDEV Group	4.424
AMB Property Corporation	4.333
Monit Management Ltd.	2.960

Other Manage Only

millions of sq. ft.

Black and McDonald Ltd.	30.000
SNC-Lavalin ProFac	10.000
Brookfield LePage Johnson Controls (BLJC)	7.231
Greenwin Property Management Inc.	6.000
Colliers International	5.610
NewWest Enterprise Property Group Inc.	2.931
CB Richard Ellis Ltd.	1.897
Shelter Canadian Properties Ltd.	1.398
The DMS Group	1.164
Harvard Property Management Inc.	1.113

OTHER Own Only

millions of sq. ft.

Oxford Properties Group	3.586
Temple Real Estate Investment Trust	1.007
Concert Properties Ltd.	0.657
Dundee REIT	0.411
Lanesborough Real Estate Investment Trust	0.283
IMP Group	0.197
Alberta Public Work	0.145
Anthem Properties	0.131

Other Own and Manage

millions of sq. ft.

British Columbia Institute of Technology	2.818
NorthWest Healthcare Properties	2.809
Coca Cola Bottling	1.688
Busac Real Estate	1.500
Sterling Group Inc.	1.200
Fortis Properties Corporation	0.981
Gillin Engineering & Construction Ltd.	0.650
Trade Centre Ltd.	0.521
Minto Developments Inc.	0.339

Condo Manage Only

millions of sq. ft.

Brookfield Residential Services Ltd.	53.574
Del Property Management Inc.	45.431
Baywest Management Corporation	27.504
Wilson Blanchard Management Inc.	26.785
Simerra Property Management Inc.	20.700
Crosby Property Management Ltd.	20.528
Gateway Property Management Corporation	14.850
Vancouver Condominium Services Ltd.	14.486
Rancho Management Services Corporation	13.077
Colliers International	10.353