

Biggest commercial property managers

Ranked by total commercial property managed in B.C.

Source: *Business in Vancouver*, issue #1112

Rank '11	Company	Top local executive(s)	Partial list of properties managed	Year founded/ Head office	Managed sq.ft. Industrial Office Retail	Total comm. sq.ft. '11/'10
1	Bentall LP 1055 Dunsmuir St Suite 1800, Vancouver V7X 1B1 P: 604-661-5000 F: 604-661-5055 www.bentall.com	Tony Astles , executive vice-president, B.C.	Bentall Centre, Bentall Tower 5, 1075 West Georgia, 1050 West Pender, Broadway Tech Centre, 3030 East Broadway, Imperial Square, Willowbrook Shopping Centre, Park and Tilford, Airport Executive Park, Sun Life Building, Evergreen Building	1911/ Vancouver	4.7 million 5.9 million 4.2 million	14.9 million/ 15.9 million
2	Colliers International 200 Granville St Suite 1900, Vancouver V6C 2R6 P: 604-681-4111 F: 604-661-0849 www.colliers.com	David Bowden , CEO, Canada	NP	1898/ Vancouver	2.5 million 3.7 million 3.8 million	10 million/ 9.4 million
3	Beedie Group 3030 Gilmore Diversions, Burnaby V5G 3B4 P: 604-435-3321 F: 604-432-7349 www.beediegroup.ca	Keith Beedie , CEO Ryan Beedie , president	Completed 1.4 million sf of new industrial distribution centres in Greater Vancouver for end users including Home Depot, Brewers Distributors Ltd., Tree of Life and OK Tire.	1954/ Burnaby	7.6 million 0 129,593	7.7 million/ 7.2 million
4	Morguard Investments 333 Seymour St Suite 400, Vancouver V6B 5A6 P: 604-681-9474 F: 604-685-0161 www.morguard.com	Tom Johnston , vice-president, Western Canada, office & industrial Michael Walker , general manager, office & industrial Gene Fisher , general manager, retail	1500 West Georgia, 333 Seymour, 865 Hornby, 111 Dunsmuir, 3383 Gilmore Way, South Fraser Distribution Centre, Marine Drive Industrial Centre, Coquitlam Centre, Sevenoaks Shopping Centre, Cottonwood Mall	1973/ Toronto	2 million 1.1 million 2.5 million	5.6 million/ 6.4 million
5	GWL Realty Advisors 650 Georgia St W Suite 3000, Vancouver V6B 4N7 P: 604-713-6450 F: 604-683-3264 www.gwlrealtyadvisors.com	Rob Kavanagh , vice-president, asset management Don Harrison , senior vice-president, asset management	Park Place, Vancouver Centre, Commerce Place, 840 Howe, Crestwood Corporate Centre, Production Court, Northwoods Business Park, Knightsbridge Business Park, Millstream Village, Poco Place Shopping Centre	1891/ Winnipeg	1.1 million 3.5 million 974,962	5.6 million/ 5.8 million
6	Ivanhoe Cambridge Inc North Office Tower, 650 41st Ave W Suite 700, Vancouver V5Z 2M9 P: 604-263-2672 F: 604-263-2666 www.ivanhoecambridge.com	Roman Drohomirecki , senior vice-president, western region	Guildford Town Centre, Mayfair Shopping Centre, Metropolis at Metrotown, Metrotower Office complex, Oakridge Centre, Richmond Centre, Woodgrove Centre	1960/ Montreal	0 1.2 million 4.1 million	5.3 million/ 5.6 million
7	Canreal Management Corp 808 Nelson St Suite 409, Vancouver V6Z 2H2 P: 604-688-8851 F: 604-684-8228 www.canreal.com	Raymond Bergen , president	Kingswood Industrial Park, Fleetwood Town Square, Guildford Village Square, Kingswood Business Park	1979/ Vancouver	4.1 million 328,811 811,855	5.2 million/ 5.2 million
8	Cadillac Fairview Corp 609 Granville St Suite 910, Vancouver V7Y 1G5 P: 604-688-7236 F: 604-688-0394 www.cadillacfairview.com	Ultan Kampff , general manager, Pacific Centre Lesley Heieis , general manager, Waterfront Properties Sheila Luft , general manager, Richmond Centre	PricewaterhouseCoopers Place, The Station, Waterfront Centre, Granville Square, Pacific Centre, Richmond Centre (50%), HSBC Building, TD Tower, Canaccord Tower, 777 Dunsmuir, 700 West Pender, 750 West Pender, 701 West Georgia	1968/ Toronto	NP 2.7 million 2.6 million	5.2 million/ 5.7 million¹
9	Dorset Realty Group Canada Ltd 8211 Ackroyd Rd Suite 200, Richmond V6X 3K8 P: 604-270-1711 F: 604-270-8446 www.dorsetrealty.com	R. J. Schuss , president K. R. Schuss , senior property manager and vice-president C. J. Schuss , leasing and marketing	Industrial Parks,VIP Warehouses, 10-Major Retail Centers including: Seafair Mall, Cambie Plaza, Sunshine Hills Centre, , Arkroyd Plaza, , Blundell Centre, Ladner Centre. And 26 Mixed-Use Office, Retail & Hertage Buildings including : The Randall Bldg, Medical Arts Bldg.	1975/ Richmond	900,000 595,000 3 million	4.5 million/ 4.5 million
10	Tonko Realty Advisors 789 Pender St W Suite 600, Vancouver V6C 1H2 P: 604-684-1198 F: 604-684-9122 www.tonko.com	Sandy Cruickshank , executive vice-president Greg Last , vice-president, property management	Willingdon Park, Capilano Business Park, 1333 West Broadway, 3100 Production Way, 1285 West Broadway, Cross Roads, Glenwood Industrial Estates	1985/ Calgary	1.3 million 2.6 million 0	3.9 million/ 3.8 million
11	SDM Realty Advisors 1040 Georgia St W Suite 520, Vancouver V6E 4H1 P: 604-688-5658 F: 604-688-5669 NA	Dale Mumford Stephen Duyvewaardt , principals	The Grosvenor Bldg, 1090 West Georgia, 2025 West Broadway, 805 Broadway, Hollyburn Centre, Guildford Corporate Centre, Telus Business Centre, Annacis Business Park, The Rise, Broadmead Village, Southpoint Exchange, 221 W Esplanade, 3600 Lysander Lane	1994/ Vancouver	1.7 million 1.5 million 700,000	3.8 million/ 4 million
12	Warrington PCI Management 1030 Georgia St W Suite 1700, Vancouver V6E 2Y3 P: 604-602-1887 F: 604-688-2328 www.warringtonpci.com	David Spear , principal	Burrard Landing, Vision Critical Building, John Robson Place, Richport Town Centre, Whistlers Marketplace, Como Lake Village, 5th and Cambie, Poco Power Centre, Maple Ridge Business Centre, London Plaza, B.C. Medical Building, 750 Cambie, 845 Cambie, Clearbrook Plaza.	2004/ Vancouver	525,707 1.7 million 1.6 million	3.8 million/ 3.8 million
13	Martello Property Services Inc 808 Hastings St W Suite 200, Vancouver V6C 2X4 P: 604-661-9150 F: 604-681-5114 www.martellops.com	Wayne Smithies , president	Laural Medical, 8100 Granville, 808 Hastings, 535 Thurlow, Ravensong Cedar Hills Plaza, Taiga Forest Products, Royal Bank Building, Gateway Square, Fairfield Village	1988/ Vancouver	1.7 million 612,573 1.4 million	3.7 million/ 3.2 million
14	Concert Properties Ltd 1190 Hornby St 9th floor, Vancouver V6Z 2K5 P: 604-688-9460 F: 604-688-6882 www.ConcertProperties.com	David Podmore , chair and CEO Brian McCauley , president John McLaughlin , CFO	3500 Gilmore Way, 3650 Gilmore Way, 9100 Glenlyon Parkway, 2080 Labieux Road, 801, 889 and 925 Harbourside Dr, 177 Victoria St, Knightsbridge Business Park, Pacific Business Centre, Surrey Central Business Park, 1100 Melville St, 1130 West Pender St, 1140 West Pender	1989/ Vancouver	2 million 1.6 million 8,841	3.6 million/ 3.5 million
15	Onni Group of Companies 550 Robson St Suite 300, Vancouver V6B 2B7 P: 604-602-7711 F: 604-688-7907 www.onni.com	Gregory Wilks , senior property manager John Middleton , senior leasing manager	19800 Lougheed Hwy, 1750 Coast Meridian, 1525, 1533, 1680, 1772, 1776 Broadway, 14271, 14273, 14480, 14488 Knox Way, 6951 Elmbridge Way, 1128 Burdette Street,7831 Westminster Hwy, 130 Brew Street,1010 Seymour St,27090 Gloucester Way, 27358 58th Cres	1965/ Vancouver	1.6 million 478,083 1.4 million	3.5 million/ 2.7 million
16	Bosa Development Corp 1901 Rosser Ave Suite 500, Burnaby V5C 6S3 P: 604-294-0666 F: 604-291-9120 www.bosadev.com	Dean Reed , senior manager, properties and leasing	Mammoth Studios, North Shore Studios, Lynn Valley Shopping Centre, Burnaby Lake Industrial, Newport Office Tower/Retail, Whistler Town Plaza, Madison Office Tower, Madison Centre,Commerce@Citi Office and Retail	1986/ Burnaby	2.3 million 359,377 471,486	3.1 million/ 3.3 million
17	Crosby Property Management Ltd 777 Hornby St Suite 600, Vancouver V6Z 1S4 P: 604-683-8900 F: 604-689-4829 www.crosbypm.com	Les Porter , executive vice-president Judith Harris , general manager, investment properties Ken Drebit , general manager, strata properties Wendy Shum , CFO	Advanced Self Storage Centres, Dover Pointe Centre, Pacific Point, Riverway Business Park, Clearspring Shopping Centre, the Vine Centre, Lattimer Lake Business Centre	1976/ Vancouver	1.1 million 284,000 1.1 million	2.5 million/ 2.2 million
18	Calloway REIT 700 Applewood Cres Suite 200, Vaughan, ON L4K 5X3 P: 905-326-6400 F: 416-326-0783 www.callowayreit.com	Simon Nyilassy , president and CEO Bart Munn , CFO	New Westminster SmartCentre, Surrey West SmartCentre, Vernon SmartCentre, Courtenay SmartCentre, Langley SmartCentre	NP/ Vaughan, ON	111,488 0 2.2 million	2.3 million/ 2.3 million
19	Wesgroup Properties 1055 Dunsmuir St Suite 2000, Vancouver V7X 1L5 P: 604-632-1727 F: 604-632-1737 www.wesgroup.ca	Peeter Wesik , chair Gino Nonni , president Mike Bishop , vice-president, asset management	Grandview Woodlands 1669 East Broadway, Langley City Square, LifeStyle Building, Fraser Health Facility, 520 West 6th Ave, 2110 West 43rd Ave, Southbridge Business Park, Centre 96th Ave, 590 West 8th Ave, Hycroft Medical Centre, 132 Esplanade	1960/ Vancouver	1.3 million 570,000 228,000	2.1 million/ 2.2 million
20	RioCan REIT 2300 Yonge St Suite 500, PO Box 2386 , Toronto, ON M4P 1E4 P: 416-866-3033 F: 416-866-3020 www.riocan.com	Edward Sonshine , president and CEO Jane Plett , vice-president, operations, Western Canada	Grandview Corners, Impact Plaza, Abbotsford Power Centre, Tillicum Centre, RioCan Langley, Strawberry Hill Shopping Centre	1990/ Toronto	0 0 2 million	2 million/ 2 million
21	Gulf Pacific Group 260 West Esplanade Suite 310, North Vancouver V7M 3G7 P: 604-990-1500 F: 604-990-1766 www.gulfpacific.ca	Ryan Russell Rob Forrest Lynn Saunders Linda Gray	171 West Esplanade, Westview Shopping Centre, Il Mercato, Vedder Crossing Plaza, Sullivan Square, Rodeo Square, Duncan Mall/Plaza/ Village, Tyee Plaza	1986/ North Vancouver	197,151 741,942 966,285	1.9 million/ 1.8 million
22	Artis REIT 360 Main St Suite 300, Winnipeg, MN R3C 3Z3 P: 204-947-1250 F: 204-947-0453 www.artisreit.ca	Armin Martens , president and CEO	Cliveden Building, Delta Shoppers Mall, Kincaid Building, King Edward Centre, Tamarack Centre, Westbank Hub Centre North	2004/ Winnipeg	139,000 696,000 1.1 million	1.9 million/ 1.3 million
23	H&R REIT 3625 Dufferin St Suite 500, Downsview, ON M3K 1N4 P: 416-635-7520 F: 416-398-0040 www.hr-reit.com	Thomas Hofstedter , president and CEO Larry Froom , CFO Nathan Uhr , vice-president, acquisitions	Telus Building (Burnaby), SilverCity Riverport (Richmond), Richmond Ice Centre	NP/ Downsview, ON	500,752 759,894 314,033	1.6 million/ 1.5 million
24	Oxford Properties Group 1055 Hastings St W Suite 1680, Vancouver V6E 2E9 P: 604-893-3200 F: 604-893-3294 www.oxfordproperties.com	Derek Page , director, real estate management Chuck We , director of leasing	Oceanic Plaza, 401 West Georgia, Marine Building, 800 Burrard, Guinness Tower, 1133 Melville	1960/ Toronto	0 1.5 million 78,850	1.6 million/ 1.4 million
25	Primaris Retail REIT 1 Adelaide St E Suite 900, Toronto, ON M5C 2V9 P: 416-642-7800 F: NP www.primarisreit.com	Norbert Gelowitz , general manager, Orchard Park Shopping Centre Donna Markin , general manager, Aberdeen Mall	Aberdeen Mall, Orchard Park Shopping Centre, Westbank Shopping Centre	2003/ Toronto	0 0 1.2 million	1.2 million/ 1.2 million

Sources: Interviews with above firms and *BIV* research. NP Not provided ranked NA Not available 1 - 2009 figure

Business in Vancouver makes every attempt to publish accurate information in The List but accuracy cannot be guaranteed. Researched by Richard Chu, lists@biv.com.

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