

There are a lot of myths in this world. When it comes to "green construction," one reads that environmentally sustainable building is far too expensive to make sense in the business world and is the preserve of government projects only.

Just don't try selling that idea to Mountain Equipment Co-op (MEC).

The Vancouver-based co-op with 11 stores nationally has set a stunning record. In recent years, it has increased its retail space by 150% while increasing its actual energy consumption by just 50%. It is currently building a 200,000-square-foot distribution warehouse in Surrey, using the same stringent environmental guidelines.

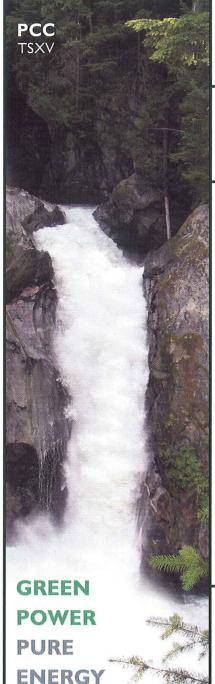
Early and intensive planning is the secret, said MEC facilities manager Chris Higgins. Architects, the general contractor and major sub-contractors must all form a team from Day 1 and search for energy-saving ideas. It is a system coined "integrated design" and was introduced to the company by architects Bunting

MEC goes beyond simply looking at the operating costs; they look at every aspect of construction as well. For example, they strive to buy products manufactured as closely to its construction site as possible, to minimize energy used in transporting

In addition, says Higgins, they take a long-term view. In its Montreal store, the company chose a HVAC system that cost \$500,000 more than a standard system. On the other hand, it costs \$100,000 per year less to operate.

In only five years it will have paid for itself, and the next 10 or 20 years will be a bonus. Integrating this type of life cycle saving with green construction methods results in a project costing just 2% to 5% more than standard construction, said Higgins.

Much the same story is told by Tom Douglas of B.C.'s Discovery Parks Trust.





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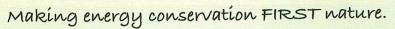


Highrise: Tucked into the south end of downtown Victoria, the Astoria tower by Concert Properties is close to downtown shopping, restaurants, parks and the Inner Harbour



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"Some of the country's larger companies are now realizing that green buildings are good for business," he said. At a recent meeting in Toronto, an American firm produced figures to show that the new green building it was promoting could actually provide "free rent" for firms moving in, once they'd factored in the cost of employee turnover, health care, increased productivity and decreased energy costs.

It seems the advantages of green construction have also sunk in with the person in the street.

Concert Properties, one of Canada's largest condominium developers, says prospective buyers now regularly ask about the environmental aspects of new buildings.

"British Columbia is ahead of the curve on this, although there is also a lot of interest in Ontario," said Brian McCauley, senior vice-president with Concert.

Victoria, according to McCauley, is a "hot bed" when it comes to interest in environmentally friendly construction. He says a lot of this can be credited to the large Dockside development detailed elsewhere in *Green Space*. Features prospective buyers most commonly ask about, he says, involve energy conserving lighting systems and appliances and water saving items such as low-flow showers, storm water management etc.

Like MEC, Concert Properties finds the extra cost of going green to be very minimal. McCauley says the increased cost can be as low as 2% – the larger the development the lower the percentage. He also pointed out that questions about extra costs will soon be consigned to history. Green construction will shortly become the norm, according to him, driven both by public demand and government legislation.









Green building: Concert Properties is engaged in a range of exciting building initiatives. A green roof installed by Xeroflor is featured at Concert's Jazz building.

"British Columbia remains in a leadership position – we frequently export our B.C. marketplace experience to the 'green' professionals in our other offices"

– Brian Palmquist, sustainable building consultant, Morrison Hershfield Ltd.

There is a fly, however, in this green ointment. The eco-design movement has grown so quickly there is a shortage of expertise when it comes to people who are capable of green design and green construction, says McCauley.

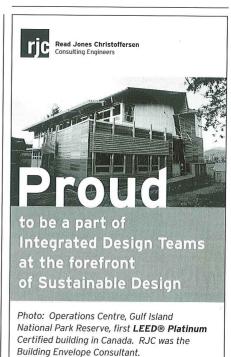
"There is a lot of greenwash out there," he warned. "Greenwash" is industry jargon for "hogwash." It refers to people and companies who talk a good environmental line but don't have the training or expertise to back it up. This is something, says McCauley, that afflicts builders more than designers. It is also something, he said, that is rapidly changing for the better.

"We hear different perspectives on sustainability from our 12 offices around North America," said Brian Palmquist, sustainable building consultant at Vancouver's Morrison Hershfield Ltd.

"It's clear British Columbia remains in a leadership position – we frequently export our B.C. marketplace experience to the 'green' professionals in our other offices. Our work as Canadian LEED assessors tells us that sustainable building has already reached a 'critical mass' of buy-in among institutional building owners such as educational, health care and government. "The commercial sector is not far behind. The 'fit' between sustainable design principles and residential projects at all scales is rapidly narrowing and we are helping our builder/developer clients make the leap to sustainable."

At the end of the day, the push to green construction and

answers to whether or not it is possible will be provided by consumers, says Dan Jones, president of the B.C. branch of the Appraisers Institute of Canada. What is really required, he said, is a major player in "corporate America" or "corporate Canada" to step forward and demand green construction in all their buildings. At the pace the movement is going, it appears very likely that may happen within days.



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