

TOP100COMPANIES IN B.C.

PRIVATE

Ranked by 2010 revenue

Source: *Business in Vancouver*, issue #1129

Rank '11	Rank '10	Company	Principal(s)	Majority shareholder	Primary business	Partial list of subsidiaries	Year founded	B.C. staff '11/'10	Revenue '10/'09 (000s) % change
51	51	4REFUEL Canada LP 9440 202 St Suite 215, Langley V1M 4A6 P:604-513-0386 F: 604-513-0397 www.4refuel.com	Jack Lee, president	NP	Fuel management	NP	1995	240 65	\$216,166 \$229,626 -6%
52	57	Sierra Systems' 1177 Hastings St W Suite 2500, Vancouver V6E 2K3 P:604-688-1371 F: 604-688-6482 www.sierrasystems.com	Cal Yonker, CEO Warren Beach, CFO	Golden Gate Capital	Professional service solutions for business re-engineering & strategy, systems integration, technology implementation and application managed services	NP	1966	337 336	\$209,000² \$209,000 0%
53	62	Coast Hotels & Resorts 1090 Georgia St W Suite 900, Vancouver V6E 3V7 P:604-682-7982 F: 604-682-8942 www.coasthotels.com	Shuhachi Naito, senior vice-president	Okabe North America	Hotel ownership, management and franchising	None	1972	NP NP	\$208,322 \$191,823 9%
54	47	Teal Jones Group 17897 Trigg Rd, Surrey V4N 4M8 P:604-587-8700 F: 604-581-6162 www.tealjones.com	Dick Jones, president Tom Jones, CEO	Tom and Dick Jones	Logging, sawmills, planer, shake and shingle mills	Teal Cedar Products, Stag Timber, J.S. Jones, Titan Ridge, Cascade Cedar, Teal Cedar Lumber	1947	770 NP	\$200,000 \$250,000 ³ -20%
55	60	Aritzia LP 611 Alexander St Suite 327, Vancouver V6A 1E1 P:604-251-3132 F: 604-251-6575 www.aritzia.com	Brian Hill, CEO	Brian Hill, Berkshire Partners LLC	Women's apparel retailer	NP	1984	NP NP	\$200,000² \$200,000 0%
56	58	Dueck Auto Group 400 Marine Dr SE, Vancouver V5X 4X2 P:604-324-7222 F: 604-324-4414 www.dueckgm.com	Stuart Haskins, general manager and vice-president	Moray Keith	Auto dealership	Dueck Lansdowne Pontiac Buick Cadillac GMC Ltd., Dueck Downtown, Dueck on Marine	1926	410 440	\$197,469 \$206,903 -5%
57	56	Ok Tire Stores Ltd 19082 - 21st Ave, Surrey V3S 3M3 P:604-542-7999 F: 604-542-7990 www.oktire.com	Greg Sims, president and CEO	Licensee owned	Tire and automotive services	None	1953	71 74	\$187,851 \$209,741 -10%
58	65	Golden Boy Foods Ltd 7725 Lougheed Hwy, Burnaby V5A 4V8 P:604-433-2200 F: 604-433-0051 www.goldenboyfoods.com	Richard Harris, president and CEO	Tricor Pacific Capital Inc.	Private-label manufacturer and distributor of peanut butter, snacking nuts, trail mixes, raisins, dried fruits and raw baking nuts	Golden Nut Company Inc	1973	220 300	\$185,000 \$166,000 11%
59	84	Beedie Group 3030 Gilmore Diversion, Burnaby V5G 3B4 P:604-435-3321 F: 604-432-7349 www.beediegroup.ca	Keith Beedie, CEO Ryan Beedie, president	Keith Beedie and Ryan Beedie (privately held)	Integrated industrial and residential land development, construction and property management	None	1954	126 118	\$185,000 \$95,000 95%
60	NR	Welco Lumber Corp #110 - 2925 Virtual Way, Vancouver V5M 4X5 P:604-732-1411 F: 604-732-3782 www.welcolumber.com	Brad Johansen, president and CEO	Brad Johansen, Brian Elcock	Wholesale lumber distribution	NP	1983	25 22	\$181,274 NP NP
61	53	Graham Construction & Engineering Inc 7216 Brown St, Delta V4G 1G8 P:604-940-4500 F: 604-940-4502 www.graham.ca	Bill Frost, director of business development Wayne Henderson, vice-president, commercial	Employee owned	General contracting, construction management and design-build	Gracom Masonry, Gracorp Development	1926	NP 120	\$180,000 \$220,000 ⁴ -18%
62	64	uniPHARM Wholesale Drugs Ltd 2051 Vandyke Pl, Richmond V6V 1X6 P:604-270-9745 F: 604-270-8537 www.unipharm.com	Greg Andreen, president Derek Desrosiers, CEO Stephen Mavety, CFO	NP	Wholesale distribution of pharmaceuticals	None	1980	78 78	\$173,601 \$183,007 -5%
63	61	Scott Construction Group 1818 Cornwall Ave Suite 100, Vancouver V6J 1C7 P:604-874-8228 F: 604-874-0273 www.scottconstructiongroup.com	John Scott, CEO Don Nishimura, president and COO	John Scott	Industrial, institutional, commercial, residential and special projects	Scott Interiors & Renovations Ltd., Scott DesignBuild Ltd., Scott Construction Management Ltd., Scott Construction Ltd.	1984	150 120	\$169,970 \$192,300 -12%
64	52	Central 1 Credit Union 1441 Creekside Dr, Vancouver V6J 4S7 P:604-734-2511 F: 604-734-5055 www.central1.com	Don Rolfe, president and CEO Rowland Kelly, COO and CFO	B.C. and Ontario credit unions	Wholesale financial services to B.C. and Ontario credit unions	Central Financial Corp. (1989) Ltd., C.U. Financial Services Ltd., Central Data Systems Ltd., Central Risk and Insurance Management Services Ltd., Inovera Solutions Inc., Landmark Credit Ltd.	1944	372 382	\$169,517⁵ \$226,700 ⁵ -25%
65	67	Travelers Financial Corporation 4180 Lougheed Hwy Suite 500, Burnaby V5C 6A7 P:604-293-0202 F: 604-473-3816 www.travelersfinancial.com	Gary Thompson Dennis Holmes Jim Case Roberto Cortese, COO	NP	Automotive Leasing, Aircraft financing, Equipment finance & leasing and Energy Financing	NP	1986	55 45	\$165,000 \$161,000 2%
66	NR	Alpha Technologies Ltd⁶ 7700 Riverfront Gate, Burnaby V5J 5M4 P:604-436-5900 F: 604-436-1233 www.alpha.ca	Mark Schnarr, president and CEO John Kalbfleisch, COO Sam Wong, CFO	NP	Power electronics manufacturing	None	1975	475 460	\$165,000 NP NP
67	59	Fred Deeley Imports Ltd/ Harley-Davidson Canada 13500 Verdun Pl, Richmond V6V 1V4 P:604-273-5421 F: 604-273-2029 www.harleycanada.com	Don James, chair and CEO Malcolm Hunter, president and COO	NP	Motorcycle distribution	NP	1917	NP NP	\$162,318⁷ \$200,946 ⁷ -19%
68	66	Concert Properties Ltd 1190 Hornby St 9th floor, Vancouver V6Z 2K5 P:604-688-9460 F: 604-688-6882 www.ConcertProperties.com	David Podmore, Chair and CEO Brian McCauley, president John McLaughlin, CFO	Union and management pension funds	Development and acquisition of commercial and industrial properties, rental housing, multi-family condominium housing, seniors living communities and resort projects	None	1989	139 122	\$156,648 \$165,890 -6%
69	68	General Paint Corp 950 Raymur Ave, Vancouver V6A 3L5 P:604-253-3131 F: 604-253-1169 www.generalpaint.com	Dale Constantinoff, president and CEO	Comex Group 100%	Manufacturing and sales of paint	NP	1911	800 ⁸ 800	\$154,000² \$154,000 0%
70	69	Sinclair Dental 900 Harbourside Dr, North Vancouver V7P 3T8 P:604-986-1544 F: 604-986-1543 www.sinclairdental.com	Arjang Nowtash, president	Nowtash family	Sales and distribution of dental supplies and equipment	None	1971	204 195	\$152,000 \$144,000 6%
71	71	HRA Group of Companies 1066 Hastings St W Suite 2160, Vancouver V6E 3X1 P:604-669-9562 F: 604-669-5626 www.hrausa.com	Uri Ariel, CEO	Uri and Sara Ariel	Diamond manufacturing and distribution	Hyperion Resources, SGI International, HRAUSA, Crossworks Manufacturing	1982	35 46	\$150,000 \$135,000 11%
72	81	ABC Recycling Ltd 8081 Meadow Ave, Burnaby V3N 2V9 P:604-522-9727 F: 604-522-9723 www.abcrecycling.com	David Yochlowitz, CEO	David Yochlowitz	Scrap-metal processor, exporter and trader	NP	1912	155 125	\$150,000 \$100,000 50%
73	74	Flight Centre (Canada)⁹ 1133 Melville St Suite 600, Vancouver V6E 4E5 P:877-967-5302 F: NP www.flightcentre.ca	Greg Dixon, president	Flight Centre Ltd.	Travel agency	None	1995	456 451	\$130,000 \$125,000 4%
74	77	Otter Farm & Home Co-operative Association 3600 248th St, Aldergrove V4W 1Y8 P:604-856-2517 F: 604-856-2674 www.ottercoop.com	Jack Nicholson, general manager	Member owned	Retailer of groceries, clothing, gas, home and farm hardware; seller of farm and commercial fuels, animal feed manufacturer, wholesaler of bagged animal feeds and pet food	None	1922	300 300	\$127,539 \$113,212 13%
75	73	BCAA 4567 Canada Way, Burnaby V5G 4T1 P:604-268-5000 F: 604-268-5585 www.bcaa.com	Tim Condon, president and CEO	Registered society	Member services (including roadside assistance, vehicle inspections and road travel services), and insurance	B.C.A.A. Holdings Ltd., BCAA Insurance Corp., B.C.A.A. Associated Services Ltd., BCAA Insurance Agency Ltd.	1906	897 1,132	\$120,126 \$129,783 -7%

Sources: Interviews with above companies and *BIV* research. NR Not ranked NP Not provided 1 - Acquired by Golden Gate Capital in January 2007 2 - 2009 figure 3 - 2008 figure 4 - B.C. billings 5 - Net interest income and other income 6 - Merged with Argus Technologies Ltd. on Jan. 1, 2010 7 - Converted from U.S. dollars 8 - 2010 figure 9 - In 2008, Flight Centre North America was divided into Flight Centre (Canada) and Flight Centre (USA)

Business in Vancouver makes every attempt to publish accurate information in The List but accuracy cannot be guaranteed. Researched by Richard Chu, lists@biv.com.